## TechnoPro Holdings, Inc.

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TechnoPro Holdings, Inc.

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Our corporate governance is as detailed below.

# Basic Approach to Corporate Governance, Capital Structure, Corporate Attributes, and other Basic Information

# 1. Basic Approach

(Purpose of our Group Activities and our Corporate Governance System)

- 1. The purpose of our Group's business activities is to increase our corporate value and common shareholder interests through sustainable growth, which we achieve by outlining basic management policies and strategies based on our Group Corporate Philosophy that the executives and employees of all our Group companies work as one to implement. Through our success at achieving sustainable growth, we are able to contribute to industry development in Japan and overseas, and make contributions towards a more prosperous society.
- 2. As a holding company, we oversee strategic planning and operations management functions for the entire Group to ensure that our Group appropriately fulfills our social responsibilities. Furthermore, as a listed company, we have established a corporate governance system centered on our Board of Directors to fulfill our responsibilities to shareholders by ensuring self-discipline and accountability in relation to the management of Group operations.

#### (Basic Approach to Corporate Governance)

- 1. We always aims for the best corporate governance and strives continually to achieve it.
- 2. We respect the rights of our shareholders and believe the true meaning of corporate governance is to ensure fairness and transparency in decision-making and to increase the health of management. We work to enhance our corporate governance through activities grounded in the following basic approach.
- (1) Relationship with shareholders
- · Respect shareholder rights and ensure equality between shareholders.
- Create positive relationships and cooperate appropriately with shareholders and all our stakeholders.
- · Ensure the appropriate disclosure and transparency of corporate information.
- · Have constructive communication with shareholders practicing medium- to long-term investment strategies.

(2) Corporate governance system

- Adopt corporate structure employing a Board of Directors, which makes decisions over management and has supervisory and monitoring authority over business execution, and an Audit & Supervisory Board, which oversees audit functions.
- Adopt an executive officer system that allocates executive authority and responsibility over daily operations to executive officers to
  enable dynamic and efficient business management.
- Establish and utilize a Nomination and Compensation Committee to further enhance governance functions by ensuring the appropriate involvement of and receipt of advice from outside directors/audit & supervisory board members regarding matters such as executive appointments and compensation,
- Establish an Independent Executive Committee comprised of pre-designated, independent outside directors/audit & supervisory board members who will meet regularly to deliberate on motions to be presented to the Board and the Audit & Supervisory Board.
- Enhance system of internal controls for the purpose of ensuring the reliability of financial reporting.

Our Group's basic approach to corporate governance is outlined in the TechnoPro Group's "Corporate Governance Guidelines", which can be reviewed on our website.

(http://www.technoproholdings.com/en/ir/corporate-governance/)

### [Reasons for not implementing the principles of the Corporate Governance Code]

Our policy is to implement all the principles of the Corporate Governance Code.

### [Disclosure in accordance with the principles of the Corporate Governance Code]

#### [Principle 1-4 Interlocking Shareholding]

The TechnoPro Group's basic policy is to not engage in pure investments. Investments in companies other than consolidated subsidiaries, including cross-shareholdings, are limited to the purposes of creating business opportunities and building and reinforcing collaborative relationships. The Group engages in such investments in accordance with the following policy.

(1) Investment decisions

• Decisions on new investments are based on their contribution to increases in the TechnoPro Group' s corporate value, for the purpose of holding and from the perspective of medium- to long-term economic rationality.

#### (2) Monitoring

• During the period in which it holds investments, the Group conducts periodic assessments of whether the purpose of holding is being

met, of economic changes following acquisition, and of the rationality and necessity of holding the investments. Based on these assessments, the Group decides whether to continue holding or sell investments and reports annually to the Board of Directors.

(3) Exercise of voting rights

 In exercising its voting rights, in principle the Group decides whether to vote for or against proposals based on whether such proposals are in line with the Group's investment purposes and whether they enhance the corporate value of the investee, rather than abstaining from voting or giving the investee carte blanche.

[Principle 1-7 Related Party Transactions]

To protect shareholder interests, we work to prevent Group executives and employees from using their position to conduct transactions that are counter to the interests of the Group and our shareholders.

The Board of Directors ensures the timely and accurate disclosure of information and conducts the appropriate management of potential conflicts of interest between the Company and related parties, including supervisory and management personnel, and majority shareholders. Furthermore, company directors shall not pursue self- or third-party interests that are contrary to the interests of the Group. Even when not intentional, a director may not conduct conflict-of-interest transactions or competing transactions without the approval of the Board of Directors.

Specifically, the following procedures are outlined in and managed in accordance with "Related Party Transaction Management Regulations".

(1) Prior Confirmation of Related Parties

- Require that Group directors, audit & supervisory board members, and executive officers submit information related to any personal conflicts of interest (at time of appointment and in the event of any changes)
- · Maintenance of a related party list based on submitted information

(2) Confirmation of Interests, Determination of Importance, and Approval Prior to Transaction

- Confirmation of applicability to related-party transactions based on an investigation of the contract party (vendor investigation) and by cross-referencing against the above credibility list when conducting new transactions with a purchaser.
- · Determination of importance of recognized related-party transactions by the Accounting Department Manager
- · Approval by Board of Directors of relevant company for related-party transactions deemed to be important

#### (3) Director Letter of Confirmation Submission Requirement

• Require that directors submit a letter of confirmation during financial accounting

### [Principle 3-1 Enhancement of Information Disclosure]

<Management Philosophy>

TechnoPro Holdings has established and published the following management philosophy. Through the realization of this philosophy, we aim to achieve sustainable growth, improve corporate value, and increase long-term common interests of our shareholders. At the same time, we aim to achieve ideal corporate governance in order to promote long-term stock retention by our shareholders.

## (Group Corporate Philosophy "The TechnoPro Group Vision")

(1) We help engineers find and follow their dreams.

(2) We are a group of highly specialized engineers, helping our global customers achieve their goals in research, development, and design.

(3) We provide engineers an opportunity to work in many fields, helping build strong and flexible industries capable of responding to ongoing market changes.

<Medium-Term Business Plan>

We draft and disclose a medium-term business plan and other important management strategies, including our basic policies related to profit plans and capital strategy as well as goals related to profitability and capital efficiency, to provide a plain, clear, and logical explanation to shareholders regarding our specific policies on the distribution of management resources and the steps necessary to achieve our goals.

We outlined "Strategic framework for long-term value creation - Sustainable Growth for a Bright Future-," our Group medium-term business plan for the period through the fiscal year ending June 2022. This plan is published on our company website (http://www.technoproholdings.com/en/ir/company-information/).

<Basic Approach to and Basic Policies Concerning Corporate Governance>

Our basic approach to and basic policies concerning corporate governance are outlined in this report under "I. Basic Approach to Corporate Governance, Capital Structure, Corporate Attributes, and other Basic Information - 1. Basic Approach."

<Policies and Procedures for Decisions on Management Level/Director Compensation by the Board of Directors>

The Board of Directors has established a Nomination and Compensation Committee, consisting of a majority of outside directors and outside audit & supervisory board members, as an advisory body regarding matters related to the nomination of and compensation for Group directors, audit & supervisory board members, and executive officers. The Nomination and Compensation Committee works to enhance objectivity and accountability related to decisions on appointment and compensation. Matters related to the Nomination and Compensation Committee are outlined in the Nomination and Compensation Committee Regulations, which are established via a resolution by the Board of Directors.

Details are indicated in this report under "II. Status of Business Management Body and other Corporate Governance Systems for Managerial Decision-Making, Execution, and Supervision 1. Matters Concerning institutional structure, group management, etc. [Related to Directors' Compensation] Details of Disclosure Concerning Compensation Amounts and Policies on Determining Calculation Methods".

<Policies and Procedures for when the Board of Directors will select Senior Management Members and Nominate Director/Audit & Supervisory Board Member Candidates>

(1) Nomination Policy

Our "Selection Standards for Directors and Audit & Supervisory Board Members" require for the nomination of all directors and audit & supervisory board members (applies to all candidates for both positions) that candidates fulfill all requirements as stipulated by law and

as outlined in our Articles of Incorporation, that candidates do not apply to circumstances for removal from consideration as outlined in the "Executive Regulations", and that candidates are not currently nor at any point in the past have ever been involved with an antisocial force. Additionally, it is assumed that candidates fulfill the following requirements.

- Of superior character, knowledge, and insight, law-abiding and of high moral character
- · Capacity to make objective decisions, observant, and insightful

Furthermore, during the Nomination of outside directors and outside audit & supervisory board members, specific requirements outlined in addition to the above include:

- Has advanced insight, vast practical experience, and leadership experience in a field such as business management, internal controls, legal compliance, finance, accounting, law, government, risk management, education, etc.
- Ability to have a comprehensive understanding of our Group, ability to ascertain essential issues and risks facing the Group, ability to contribute to frank, proactive, constructive deliberations at Board of Directors meetings, etc.

Furthermore, requirements for each position/role are outlined below.

- Outside director: Able to provide advice and support towards objective management supervision and decisions from a practical
  perspective as well as towards the sustainable growth of the company based on vast experience in business management or a
  specialized field
- Company director (directors other than outside directors): Expert in industry trends and relevant regulations affecting the Group as well
  as with the Group's business model, has vast experience in respective field of expertise. Possesses organization management skills
  and able to execute business from a company-wide perspective
- Outside audit & supervisory board member: As a position selected for the purpose of further increasing the neutrality and independence of the audit system, outside audit & supervisory board members must be able to express audit opinions objectively from a neutral standpoint.
- Company audit & supervisory board members (other than outside audit & supervisory board members): Expert in Group organization, business, and administrative processes, able to appropriately gather information internally to conduct highly effective internal audits.

Diversity shall be considered when selecting candidates for both the Board of Directors and the Audit & Supervisory Board. Furthermore, our policy stipulates that at least one audit & supervisory board member must have appropriate knowledge related to finance and accounting.

#### (2) Nomination Process

The Board of Directors takes the above requirements into consideration and consults with the Nomination and Compensation Committee to deliberate on and recommend candidates, after which the nomination of director/audit & supervisory board member candidates is made.

#### [Supplementary Principle 4-1(1) Scope of Delegating Authority to Management]

#### (1) Roles and Responsibilities of the Board of Directors

In light of the responsibilities and accountability as the shareholders' trustee, the Board of Directors is responsible for the Groups' sustainable growth and for continuous improvements to medium- to long-term corporate value and common shareholder interests. The Board of Directors aims to fulfill these responsibilities by creating an ideal corporate governance structure to support the realization of our Corporate Philosophy and serves in a supervisory role for all business activities to ensure fairness and transparency while also conducting ideal decision-making, including making decisions on a basic management policy and other vital matters, evaluating major risks and drafting response measures, nominating senior management personnel and deciding on compensation. Furthermore, the Board of Directors shall include a medium-term management plan and fiscal budget in the basic management policy and focus on conducting strategic and constructive deliberations related to specific management strategies and policies aimed achieving said plans and targets. In the event that the company fails to achieve the goals outlined in a medium-term business plan or fiscal budget, the Board of Directors shall sufficiently analyze and validate said factors, provide an explanation to shareholders, and take appropriate measures to reflect those results into plans for the upcoming fiscal year. The Board of Directors supervises the implementation of timely, accurate information disclosure and conducts the appropriate management of potential conflicts of interest between the Company and related parties, including supervisory and management personnel, and majority shareholders.

### (2) Scope of Deference to Management

The Board of Directors shall ensure Group's agility to execute business operations and shall ensure sufficient deliberation time at Board of Directors' meetings for important matters. Furthermore, to strengthen supervisory functions for general operations, excluding matters stipulated by the Companies Act, relevant laws, or the Articles of Incorporation, matters entrusted to the Board of Directors via a resolution by the General Meeting of Shareholders, and matters outlined above in (1) Roles and Responsibilities of the Board of Directors may defer matters related to operating decisions to executive directors and executive officers. The Board of Directors shall establish appropriate internal controls and a risk management system within the Group to ensure the practicality of the decision-making process for entrusted matters.

#### [Principle 4-8 Effective Use of Independent Outside Directors]

With the aim of ensuring the efficacy of independent and objective management supervision by the Board of Directors, to ensure we receive advice regarding management policies and operating improvements that promote sustainable growth and improve our medium-to long-term corporate value, and to promote evaluations and decisions made independently of management and majority owners in order to protect the interests of shareholders and all outside stakeholders, we focus on incorporating independent outside directors and our basic policy outlines the Nomination of multiple outside directors as independent directors.

An Independent Executive Committee comprised of pre-nominated and registered independent outside directors/audit & supervisory board members will be established in accordance with the "Independent Executive Committee Regulations". To enable independent directors/audit & supervisory board members to make proactive contributions to the Board of Directors, this board will meet regularly to share information, confirm mutual awareness of issues, and deliberate on motions to be presented to the Board of Directors and the Audit & Supervisory Board. Furthermore, independent directors/audit & supervisory board members may, when deemed necessary, have Group executives or employees related to matters of deliberation as well as legal, accounting, financial, or other external experts participate in Independent Executive Committees and request opinions or explanations from said persons.

Outside directors appointed and registered as independent directors shall vote to select a chief independent outside director in order to ensure smooth communication and coordination with senior management and to liaise with auditors and the Audit & Supervisory Board.

[Principle 4-9 Independence Standards and Qualifications for Independent Outside Directors/Audit & Supervisory Board Members] For a summary of TechnoPro "Independence Standards for Outside Directors/Audit & supervisory board members" refers to "II. Status of Business Management Body and other Corporate Governance Systems for Managerial Decision-Making, Execution, and Supervision 1. Matters Concerning institutional structure, group management, etc. [Related to Independent Directors/Audit & Supervisory Board Members] Other Matters Concerning Independent Directors/Audit & Supervisory Board Members ".

## [Supplementary Principle 4-11(1) Policy and Procedures Concerning Nomination of Directors]

Our policy and procedures concerning the Nomination of directors is outlined in I. Basic Approach to Corporate Governance, Capital Structure, Corporate Attributes, and other Basic Information

Basic Approach [Disclosure in accordance with the principles of the Corporate Governance Code] [Principle 3-1 Enhancing Information Disclosure] <Policies and Procedures for when the Board of Directors will Select Senior Management Members and Nominate Director/Audit & Supervisory Board Member Candidates>.

[Supplementary Principle 4-11(2) Status of Directors/Audit & Supervisory Board Members with Managerial Duties at other companies] Our policy on directors/audit & supervisory board members with managerial duties at other companies is as outlined below.

- As directors/audit & supervisory board members are required to provide the time and labor necessary to fulfill their roles and
  responsibilities appropriately, it is preferable that directors/audit & supervisory board members do not simultaneously serve as
  executives (director, audit & supervisory board members, executive officer) of more than three listed companies in addition to their role
  at TechnoPro.
- When a director receives a request from another company or organization to serve in an executive position, regardless of whether or not said company is listed, the director must provide notification to the Board of Directors.
- Regular reports should be issued to the Board of Directors regarding the status of directors/audit & supervisory board members with managerial duties at other companies.

Furthermore, each year we provide disclosure on director/audit & supervisory board member r candidates as well as the status of directors and managers with important managerial duties via Convocation Notice of Annual General Meeting of Shareholders reference materials, business reports, and other disclosure documents.

### [Supplementary Principle 4-11(3) Analyzing and Evaluating Overall Efficacy of the Board of Directors]

Each year, directors conduct a self-evaluation to assess whether or not the Board of Directors is conducting operations in accordance with the "TechnoPro Group Corporate Governance Guidelines". The results of this assessment are submitted to the Board of Directors. Our policy requires that, each year, the Board of Directors uses the self-evaluation conducted by each director to perform an analysis and evaluation concerning the overall efficacy of the Board of Directors and provides appropriate disclosure of a summary of said results. Through this process, we work to maintain and continuously improve the efficacy of our corporate governance. We began this efficacy analysis and evaluation process in the fiscal year ended June 2016 and provide summary disclosure for said results in this report.

A summary of the efficacy analysis and evaluation for the Board of Directors for the fiscal year ended June 2017 is as detailed below.

### 1. Analysis and Evaluation Method and Process

The board analyzed and evaluated its effectiveness for the fiscal year ended June 2017, based on self-evaluation questionnaires filled out and signed by all directors (including outside directors) and Audit & Supervisory board members. The questionnaires followed the same format as that used in the prior fiscal year. The board of directors received a report of the results of the self-assessment at a regular meeting of the board held July 2017. Members analyzed the results of the evaluation and discussed issues uncovered. At the same time, members engaged in constructive discussions of future initiatives to ensure greater board effectiveness.

### <Items Evaluated>

The following items are topics of particular importance addressed in the self-evaluation questionnaire:

- (1) Size and composition of the board of directors
- (2) Operation of board of director meetings
- (3) Information and support provided to outside directors and/or outside Audit & Supervisory board members
- (4) Board member roles and responsibilities
- (5) Relationships with shareholders, investors, and other stakeholders
- (6) Individual contributions (as director and/or Audit & Supervisory board member)
- (7) Nomination and Compensation Committee operations

The self-evaluation questionnaire included standard evaluation topics, as well as space requesting comments related to board strengths and areas for improvement. The directors and members of the Audit & Supervisory Board were also asked to provide candid opinions and suggestions.

## 2. Analysis and Evaluation Results

As a result of the evaluation and analysis in 1. above, the TechnoPro Holdings board of directors has concluded that the board performs its roles and responsibilities appropriately and effectively overall. The board identified several points as particular strengths that should be continued.

#### <Particular Strengths>

- (1) Appropriate balance of knowledge, experience, and talent among board members
- (2) Open discussions, directed by the appropriate agenda management of the board chair
- (3) Solid structural footing, including the establishment of an Independent directors/Audit & Supervisory board members meeting, selection of lead independent outside director, appointment of supporting staff for Audit & Supervisor board members, etc.
- (4) Appropriate discussions of the selection and dismissal of TechnoPro Holdings and TechnoPro Holdings Group directors as well as executive officers in the Nomination and Compensation committee

Progress and improvements related to issues identified in the prior year's evaluation (fiscal year ended June 2016) are as described below.

<Progress and Improvements during the Fiscal Year Ended June 2017>

- (1) The addition of a female outside director was approved at the 11th Annual General Meeting of Shareholders held September 29, 2016. This has resulting in a major step forward in gender and experiential diversity in our board of directors
- (2) The process of creating our new five-year management plan (published July 31, 2017) included discussions in several board of director meetings, as well as being shared in the independent directors/Audit & Supervisory board members meeting.
- (3) More robust reporting of business execution and major policies both quantitatively and qualitatively; explain agenda items to outside directors regularly prior to meetings
- (4) Start of discussions in the Nomination and Compensation Committee addressing the process for nominating a successor to the chief executive officer

The following issues represent areas in which the board recognizes room for improvement and/or need for greater efforts to improve board of director effectiveness.

#### <lssues to Address>

- (1) More focused, substantial discussions of management strategy and business risk as the board of directors of a holding company
- (2) Contribute to the preceding through board meetings with more robust reporting on business execution and clear responses to agenda items
- (3) Clarify issues and points for discussion in board of director materials for more active deliberations
- (4) Share and explain agenda items before meetings with outside directors, executive directors, and Audit & Supervisory Board members
- (5) Hold more discussions in the Nomination and Compensation Committee regarding succession plan and focus on executive training

### 3. Future Initiatives

Motivated by the issues to address noted in 2. above, the TechnoPro Holdings board of directors will strive for greater board effectiveness, aiming for the best practices in corporate governance and further growth in corporate value. The board intends to achieve these goals by continuing to address and revise operations, including selection of agenda issues, prior explanations, and participants in board of director meetings.

[Supplementary Principle 4-14(2) Training Policy for Directors/Audit & Supervisory Board Members] We outline a basic policy to ensure directors/audit & supervisory board members fulfill their legal responsibilities and the duties entrusted by shareholders. This policy is as outlined below.

- 1. Newly appointed directors/audit & supervisory board members are provided explanations concerning Group matters within approximately two months of appointment.
- 2. Depending on the experience and knowledge of the newly appointed director/audit & supervisory board member, the company will provide training opportunities related to finance, accounting, corporate finance, laws related to the Companies Act, corporate governance, corporate compliance, etc., and will provide support for expenses related to said training.
- 3. In particular, persons who are promoted from within the company to the position of director will be provided training opportunities to develop their skills and qualifications. Training will focus on building more advanced business management conceptualization, leadership, and implementation skills from the perspective of company-wide and Group-wide management, medium- to long-term planning, and strategic planning. Furthermore, the company will provide support for expenses related to training.
- 4. Additionally, the company will provide appropriate training opportunities during the term of appointment for the director/audit & supervisory board member to constantly update the knowledge used in his/her respective role. Furthermore, the company will provide support for expenses related to training.

#### [Principle 5-1 Policy Concerning Constructive Communication with Shareholders]

In addition to the General Meeting of Shareholders, we conduct constructive communication with shareholders to the extent and via means deemed appropriate. We outline the following as a basic policy concerning system and initiatives to promote constructive communication with shareholders.

- The Managing Director and CFO is in charge of communication with shareholders.
- Communication with shareholders is handled by the Communication and IR Department, which is overseen by the Managing Director and CFO and conducts appropriate information sharing with the Management Planning Department, Accounting Department, General Affairs Department, and other related departments prior to communicating with shareholders.
- · Hold regular investor conferences to a reasonable extent as a way to enhance communication with shareholders.
- Opinions, etc. received during communication with shareholders should be reported appropriately to directors, etc.
- Ensure appropriate management of insider information during communication with shareholders.

We have outlined a "Disclosure Policy" that encompasses our basic approach concerning IR activities and information disclosure and the framework of our information disclosure controls. This information is available on our website via the following URL. (http://www.technoproholdings.com/ir/management\_policy/disclosure\_policy/)

For details on our IR activities, etc., refer to "III. Status of Policies Concerning Shareholders and other Parties with Interests - 2. Status of IR Activities".

### 2. Capital Structure

Percentage of foreign-held stock

30% or more

## [Status of major shareholders]

Name or title	Number of retained shares	Percentage (%)
Japan Trustee Services Bank, Ltd. (Trust Account)	2,821,500	8.24
GOLDMAN, SACHS & CO. REG	2,708,453	7.91
STATE STREET BANK AND TRUST COMPANY	2,252,500	6.58
The Master Trust Bank of Japan, Ltd. (Trust Account)	1,946,300	5.68
BBH FOR MATTHEWS JAPAN FUND	1,815,500	5.30
THE BANK OF NEW YORK 133522	1,043,936	3.05
Japan Trustee Services Bank, Ltd. (Trust Account 5)	624,500	1.82
Trust & Custody Services Bank, Ltd. (Securities Investment Trust Account)	618,500	1.80
NORTHERN TRUST CO. (AVFC) RE 10PCT TREATY ACCOUNT	588,100	1.71
JP MORGAN CHASE BANK 385632	539,525	1.57

Controlling shareholders (excluding parent company)	
Parent company	None

Supplemental information

- The abovementioned status of major shareholders is indicated based on the shareholder ledger as of the end of June 2017.
- The Report on Large-Volume Shareholders provided for public record dated June 5, 2015 indicates that Capital Research and Management Company holds 1,845,000 (5.41%) of our shares as of May 29, 2015, but we do not include this information in the abovementioned list of major shareholders as we were unable to confirm their actual number of shares held as of end of June 2016.
- The revised Report on Large-Volume Shareholders provided for public record dated July 9, 2015 indicates that Indus Capital Partners, LLC holds 2,391,900 (7.02%) of our shares as of July 2, 2015, but we do not include this information in the abovementioned list of major shareholders as we were unable to confirm their actual number of shares held as of end of June 2016.
- The revised Report on Large-Volume Shareholders provided for public record dated November 22, 2016 indicates that the threecompany partnership of Mizuho Securities Co., Ltd., Asset Management One Co., Ltd., Asset Management One International Ltd. holds 1,798,500 (5.26%) of our shares as of November 15, 2017, but we do not include this information in the abovementioned list of major shareholders as we were unable to confirm their actual number of shares held as of end of June 2017.
- The revised Report on Large-Volume Shareholders provided for public record dated February 21, 2017 indicates that the threecompany partnership of Sumitomo Mitsui Trust Bank, Limited, Sumitomo Mitsui Trust Asset Management Co., Ltd., Nikko Asset Management Co., Ltd. holds 2,055,600 (6.01%) of our shares as of February 15, 2017, but we do not include this information in the abovementioned list of major shareholders as we were unable to confirm their actual number of shares held as of end of June 2017.
- The revised Report on Large-Volume Shareholders provided for public record dated March 16, 2017 indicates that Matthews International Funds holds 2,214,400 (6.47%) of our shares as of March 13, 2017, but we do not include this information in the abovementioned list of major shareholders as we were unable to confirm their actual number of shares held as of end of June 2017.

### 3. Corporate Attributes

Listed exchange and market segment         Tokyo Stock Exchange, First Section			
End of fiscal year	June		
Industry type	Service industry		
Number of employees (consolidated) as of the end of the most recent fiscal year	1000 or more		
Net sales (consolidated) during the most recent fiscal year	From 100 billion yen to less than 1 trillion yen		
Number of consolidated subsidiaries as of the end of the most recent fiscal year	From 10 companies to less than 50		

- 4. Guidelines concerning Measures to Protect Minority Shareholders during Transactions with Controlling Shareholders
- 5. Other Special Matters with Potential to Greatly Impact Corporate Governance

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# **I** Status of Business Management Body and other Corporate Governance Systems for Managerial Decision-Making, Execution, and Supervision

# 1. Matters concerning Institutional Structure, Group Management, etc.

Organization format	Company with audit & supervisory board
Organization format	Company with audit & supervisory board

# [Related to directors]

Number of directors as outlined in Articles of Incorporation	20
Term of directors as outlined in Articles of Incorporation	1 year
Board of Directors chairperson	President
Number of directors	8
Status of appointment of outside directors	Appointed
Number of outside directors	3
Number designated as independent directors among outside directors	3

## Relationship with company (1)

Nama	Attributes		Relationship with company (*)											
Name			b	С	d	е	f	g	h	i	j	k		
Tsunehiro Watabe	Person from other companies													
Kazuhiko Yamada	Attorney													
Harumi Sakamoto	Person from other companies													

\* Answer choices regarding relationship with company

\* Select "O" if "current/recently" applies to the person for any of the categories, select "A" if "in the past" applies.

\* Select "•" if "current/recently" applies to a family member for any of the categories, select " **\Lambda**" if "in the past" applies.

a. Executive officer of a listed company or other subsidiary

b. Executive officer or non-executive director of the parent company of a listed company

c. Executive officer of the sibling company of a listed company

d. A person conducting major transactions with a listed company or an executive officer of said company

e. A major business partner or an executive officer of a listed company

f. Consultant, accounting expert, or legal expert receiving significant cash or other assets other than director's compensation from a listed company

g. Major shareholder of a listed company (if said major shareholder is a company, then an executive officer of said company)

h. Executive officer (individual only) of a business partner of a listed company (when not applicable to either d, e, or f)

i. Executive officer (individual only) of a company in a relationship of mutual outside director appointments

j. Executive officer (individual only) of an organization receiving charitable donations from a listed company

k. Other

Relationship with company (2)

Name	Independent director	Supplemental information concerning conformity items	Reason for appointment
Tsunehiro Watabe	0	None in particular	Appointed as an outside director due to his vast experience and connections as the director of a listed company and has the knowledge necessary to appropriately supervise Group operational status based on objective judgments. He also is designated as an independent director because he fulfills our "Independence Standards for Outside Directors/Audit & Supervisory Board Members" and there is no risk of conflicts of interests with general shareholders.
Kazuhiko Yamada	O None in particular		As an attorney, he has vast experience and knowledge in the fields of corporate buyouts, corporate reorganization, stock administration, the Companies Act, and the Financial Instruments and Exchange Act, and was selected as an outside director based on the expectation that he will contribute to enhancing Board of Director functions and provide appropriate supervision and advice. He also is designated as an independent director because he fulfills our "Independence Standards for Outside Directors/Audit & Supervisory Board Members" and there is no risk of conflicts of interests with general shareholders.
Harumi Sakamoto	0	As of September 28, 2017, outside director Harumi Sakamoto is a non-executive outside director (outside director) of Mitsubishi Motors Co., Ltd. but our Group has only limited transactions with Mitsubishi Motors and deemed there to be no risk of a conflict of interests with regular shareholders.	As an administrative official involved in Ministry of Economy, Trade and Industry policy, and as someone with vast knowledge and experience as a business manager, we expect she will provide objective advice and supervision of company operations and will contribute to the creation of new added value in terms of diversity on our Board of Directors. We have selected her as an outside director with the goal of increasing our sustainable corporate value. She also is designated as an independent director because she fulfills our "Independence Standards for Outside Directors/Audit & Supervisory Board Members" and there is no risk of conflicts of interests with general shareholders.

# Voluntary committee equivalent to election committee or compensation committee

Yes

Status of voluntary committees, member composition, attributes of committee chair (chairperson)

	Committee name	All committee members (people)	Full-time committee members (people)	Inside directors (people)	Outside directors (people)	Outside experts (people)	Other (people)	Council chair (Chairperson)
Voluntary committee equivalent to nomination committee	Nomination and Compensation Committee	6	0	2	2	0	2	Inside directors
Voluntary committee equivalent to compensation committee	Nomination and Compensation Committee	6	0	2	2	0	2	Inside directors

Of the member of the Nomination and Compensation Committee, the two others are outside audit & supervisory board members who are independent audit & supervisory board member.

### [Related to audits]

Audit & supervisory board esta	ablished Established	
Number of audit & supervisory members as outlined in Article Incorporation		
Number of audit & supervisory members	board 4	

Status of coordination between audit & supervisory board members, accounting firm, and the internal audit department Audit & supervisory board members coordinate closely on a regular basis with the accounting firm and the internal audit department to receive reports on audit methods and results, and use audit results to improve audit guality and efficiency.

Specifically, an audit & supervisory board member information exchange meeting is held monthly during which audit & supervisory board members and the internal audit department coordinate information concerning the status of audit implementation and audit plans. Furthermore, audit & supervisory board members hold quarterly meetings with the accounting firm and the internal audit department to share information related to audit policy and planning, accounting audits, and internal controls.

Status of appointment of outside audit & supervisory board members	Appointed
Number of outside audit & supervisory board members	3
Number designated as independent directors among outside audit & supervisory board members	3

Relationship with company (1)

News	Attributes	Relationship with company (*) a												
Name	Attributes		b	С	d	е	f	g	h	i	j	k	Ι	m
Tatsuhisa Nagao	Person from other companies													
Mitsutoshi Takao	Person from other companies										Δ			
Minoru Ochiai	Academic													

\* Answer choices regarding relationship with company

\* Select "O" if "current/recently" applies to the person for any of the categories, select "\triangle" if "in the past" applies.

\* Select "•" if "current/recently" applies to a family member for any of the categories, select "**\**" if "in the past" applies.

- a. Executive officer of a listed company or other subsidiary
- b. Non-executive director of or involved in accounting of listed company or its subsidiary
- c. Executive officer or non-executive director of the parent company of a listed company
- d. Audit & supervisory board members of the parent of a listed company
- e. Executive officer of the sisbling company of a listed company
- f. A person conducting major transactions with a listed company or an executive officer of said company
- g. A major business partner or an executive officer of a listed company
- h. Consultant, accounting expert, or legal expert receiving significant cash or other assets other than director's compensation from a listed company
- i. Major shareholder of a listed company (if said major shareholder is a company, then an executive officer of said company)
- j. Executive officer (individual only) of a business partner of a listed company (when not applicable to either f, g, or h)
- k. Executive officer (individual only) of a company in a relationship of mutual outside director appointments
- I. Executive officer (individual only) of an organization receiving charitable donations from a listed company

m. Other

Relationship with company (2)

Name	Independent audit & supervisory board member	Supplemental information concerning conformity items	Reason for appointment
Tatsuhisa Nagao	0		With his vast experience as a standing audit & supervisory board member of a major corporation, we selected him as a full-time outside audit & supervisory board members with the expectation of receiving regular supervision, audits, and advice from his objective perspective. He also is designated as an independent audit & supervisory board member because he fulfills our "Independence Standards for Outside Directors/Audit & Supervisory Board Members " and there is no risk of conflicts of interests with general shareholders.
Mitsutoshi Takao	0	Although in the past he served as an executive officer at Kawasaki Heavy Industries Co., Ltd., a business partner of one of our subsidiaries, these transactions represent less than 1% of our Group's sales and thus deemed there to be no risk of a conflict of interests with regular shareholders.	With his vast experience and wisdom in corporate management, we selected him as an outside audit & supervisory board member with the expectation of receiving regular supervision, audits, and advice from his objective perspective and his knowledge related to finance and accounting. He also is designated as an independent director because he fulfills our "Independence Standards for Outside Directors/Audit & Supervisory Board Members " and there is no risk of conflicts of interests with general shareholders.
Minoru Ochiai	Dchiai O ———		Has vast experience in accounting, management planning, business restructuring, group business management, IPOs, and IR for listed companies and, furthermore, has been involved in corporate training and adult education for CFO development. As such, we selected him as an outside audit & supervisory board member with the expectation of being able to receive supervision, audits, and advice from his neutral, practical, and diverse perspective. He also is designated as an independent director because he fulfills our "Independence Standards for Outside Directors/Audit & Supervisory Board Members " and there is no risk of conflicts of interests with general shareholders.

## [Related to independent directors]

Number of independent auditors

6

Other matters related to independent directors

A summary of our "Independence Standards for Outside Directors/Audit & Supervisory Board Members ", the standards by which we select independent directors from among outside directors (outside directors and outside audit & supervisory board members), is provided below.

1. We judge an outside director or outside director candidate (hereinafter, "person in question") to be independent of the Company when none of the following is applicable to the person in question.

- (1) Person working for the Company or a Company affiliate (hereinafter, Group), or person who recently\*1 (same below) worked for the Group
- (2) Person currently or recently employed at a business partnerbusiness partner for whom our transactions accounted for not less than 2% of said company's consolidated net sales during the previous fiscal year, or whose transactions accounted for not less than 2% of the Group's consolidated net sales during the previous fiscal year.
- (3) Individual or person working for a company/organization possessing or who recently possessed not less than 10% of the Company's

total issued shares as of the end of the previous fiscal year

- (4) Person currently or recently employed at a company/organization for which the Group owns not less than 10% of said company/organization's total issued shares as of the end of the previous fiscal year.
- (5) Person currently or recently employed at an auditing firm that conducts the Group's legally mandated audits
- (6) Person currently or recently employed at a financial institution that plays a vital role in the Group's capital procurement and upon which the Group is reliant to an irreplaceable extent
- (7) Person who currently is or recently was a consultant, legal expert, accounting expert, or tax expert who has received direct compensation other than director's compensation from the Group exceeding 10 million yen during any single fiscal year over the last 3 fiscal years (if the party receiving said compensation is a corporation, group, or other organization, then a person employed by said organization)
- (8) Person who currently is or recently was the chairman or an executive officer of an organization that has received charitable contributions or support from the Group exceeding 10 million yen during any single fiscal year over the last 3 fiscal years
- (9) Executive officer of a company with whom the Group has mutually dispatched directors or auditors to the other company
- (10)A relative within the second degree of kinship or a cohabiting family member of a person applicable to any of the above (excluding non-vital persons\*2).

(Notes)

- \*1: "Recently" shall refer to a period of less than three years from the time of holding the position as director or audit & supervisory board member
- \*2: "Vital" assumes an important employee, such as a company or business partner director, executive officer, or auditor, or a certified public accountant or attorney working at an accounting firm or legal office.
- 2. Even if applicable to any of the definitions set forth in Paragraph 1, the person in question may be designated as an independent director based on the judgment of the Board of Directors or Audit & Supervisory Board following a review by the Nomination and Compensation Committee.
- 3. Notwithstanding the conditions set forth in Paragraph 1, independent directors must not have circumstances that can be rationally deemed to prevent the execution of duties as an independent outside director.
- 4. Independent directors must work to ensure they maintain these standards throughout the term of their appointment and must report immediately if they no longer maintain independence as defined in these standards.

# [Related to incentives]

Implementation status of policies related to allocation of incentives to directors

Incorporation of performance linked compensation system

Supplemental information concerning relevant items

The "Basic Policies and Procedures for Determining Executive Compensation, etc." stipulate that compensation to internal directors be comprised of fixed compensation commensurate to respective duties and performance-linked compensation (short-term performance-linked compensation). For details, refer to [Related to Directors' Compensation] Details of Disclosure Concerning Compensation Amounts and Policies on Determining Calculation Methods introduced later in this report.

As one aspect of its revision to the officer compensation system, the Company has introduced a new restricted stock compensation plan instead of compensation-type stock options, following a resolution at the 12th Annual General Meeting of Shareholders on September 28, 2017. The aim of this system is to grant directors (excluding outside directors) incentives to enhance sustainable growth in corporate and shareholder value of the Company over the medium to long term and further promote shared value between directors and shareholders. The total amount available for the above-stated purposes is set at no more than 100 million yen and is separate from existing remuneration.

Persons applicable to receive allocation of stock options

Supplemental information concerning relevant items

# [Related to director compensation]

(Individual director compensation) Status of disclosure

Supplemental information concerning relevant items

Disclosure concerning compensation for the fiscal year ended June 2017 as stipulated by law was provided in our business report and annual securities report. Total compensation to directors and audit & supervisory board members during the current fiscal year was 278

million yen.

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Details of policy on determining compensation value and calculation method Updated

Our Group considers the following when determining compensation for directors, audit & supervisory board members, and executive officers.

- (1) Maintain practicality that ensures our ability to fulfill our responsibilities to shareholders in terms of accountability and performance.
- (2) Ensure compensation that serves as an incentive for the implementation of management policies and increases corporate earnings and shareholder value. Compensation that promotes not only short-term results, but also continuous increases to corporate value and shareholder value.
- (3) Represents sufficient compensation relative to performance, at a level that supports the hiring of, provides motivation to, and ensures the retention of elite personnel.

Specifically, we outline the following in the "Basic Policies and Procedures for Determining Executive Compensation".

### 1. Basic principles and procedures

- (1) Compensation for individual directors is within a range determined by the General Meeting of Shareholders and decided by the Board of Directors following deliberation by the Nomination and Compensation Committee.
- (2) Compensation for individual audit & supervisory board member is based on a system separate from that for directors and is within a range determined by the General Meeting of Shareholders and decided based on deliberation by the Audit & Supervisory Board. Consulting with the Nomination and Compensation Committee concerning the determination of compensation for audit & supervisory board member shall be regarding the adequacy and appropriateness of the total compensation level.
- (3) Compensation for individual executive officers is based on a system separate from that for directors and audit & supervisory board members and is decided by the Board of Directors following deliberation by the Nomination and Compensation Committee.

#### 2. Basic compensation policy

- (1) Executive directors
- a. Compensation for executive directors shall be based on a scale designed to increase director motivation towards maximizing corporate value and focus on being linked to medium- to long-term shareholder profit.
- b. Compensation for executive directors shall be comprised of fixed compensation commensurate to respective duties and performance-linked compensation (short-term performance-linked compensation, medium- to long-term performance-linked compensation).
- c. Short-term performance-linked compensation shall be paid based on consolidated performance for the given fiscal year as well as based on department performance and the director's level of contribution to said department. The standard for short-term performance-linked compensation to executive directors shall be a maximum of 50% of fixed compensation for said director, with the lower limit being no compensation provided.
- d. Medium- to long-term compensation may include restricted share and other stock-linked compensation.
- (2) Outside directors
- a. In light of the purpose of outside directors being to provide management supervision and advice from an independent perspective, compensation for outside directors shall be based solely on fixed compensation.
- b. Fixed compensation shall be commensurate to the responsibilities of an outside director and shall be determined based on consideration separately for full-time and part-time, and based on the roles of each individual.
- (3) Audit & supervisory board members
- a. In light of the position of audit & supervisory board members to audit business operations by directors regardless of corporate performance, compensation for auditors shall be based solely on fixed compensation.
- b. Fixed compensation shall be commensurate to the responsibilities of an audit & supervisory board member and shall be determined based on consideration separately for full-time and part-time, and based on the roles of each individual.

#### (4) Executive officers

- a. Compensation for executive officers shall be set to provide strong motivation to execute business and shall be linked to performance.
- b. Compensation for executive officers shall be comprised of fixed compensation commensurate to respective duties and performancelinked compensation (short-term performance-linked compensation, medium- to long-term performance-linked compensation).
- c. Short-term performance-linked compensation shall be paid based on consolidated performance for the given fiscal year as well as based on department performance and the executive officer's level of contribution to said department.
- d. Medium- to long-term compensation may include restricted share and other stock-linked compensation.

### 3. Performance evaluation benchmarks

Performance evaluations for executive directors and executive officers shall be based on the level of contribution to the relevant department for a given consolidated fiscal year as well as the level of achievement for targets such as sales revenue, pre-amortization income for a given year and relevant benchmarks rate of increase/decrease compared to the previous fiscal year. Furthermore, benchmarks shall be determined based on an evaluation of initiatives promoting long-term corporate growth, including the development of internal control systems, compliance, and human resource development.

#### 4. Other

(1) There is no retirement bonus system for directors, audit & supervisory board members, and executive officers. However, this may

not be the case in the event of special circumstances, including when a subsidiary joining the Group via corporate acquisition has an existing retirement bonus system and when such a system is deemed necessary.

(2) In addition to this "Basic Policies and Procedures for Determining Executive Compensation," the Company also provides disclosure via appropriate methods concerning compensation paid to directors and audit & supervisory board members.

## [Support system for outside directors (outside audit & supervisory board members)]

To promote efficacy during Board of Directors' meetings, the General Affairs Department, the office for the Board of Directors, sends materials related to matters up for deliberation as well as materials on the previous month's performance and business reports to all directors and audit & supervisory board members, including outside directors and outside audit & supervisory board members. These materials are sent well in advance of the meeting date. The Audit & Supervisory Board Office, which was established as a department dedicated to assisting audit & supervisory board members and is responsible for administrative functions related to the Audit & Supervisory Board, sends Audit & Supervisory Board materials to outside directors in advance and also provides regular information sharing, including monthly updates regarding the details of audit & supervisory board reports. Furthermore, outside directors and outside audit & supervisory board members receive preliminary reports from the president and representative director, managing directors, or executive officers as necessary regarding particularly important matters.

# 2. Matters concerning Functions, including Business Execution, Audits and Supervisory Tasks, Nomination, Decisions on Compensation, etc. (summary of current corporate governance structure)

TechnoPro is a company with an Audit & Supervisory Board, a corporate format that comprises supervision and monitoring functions based the Board of Directors, which includes independent outside directors, and audit functions by an Audit & Supervisory Board, which includes independent outside audit & supervisory board members. We have established and utilize a Nomination and Compensation Committee to further enhance governance functions by ensuring the appropriate involvement of and receipt of advice from outside directors/audit & supervisory board members regarding matters such as executive appointments and compensation. We have adopted an executive officer system that allocates authority and responsibility over daily operations to executive officers to enable dynamic and efficient business management.

- Our Board of Directors is comprised of 8 directors (of which, 3 are outside directors). In addition to monthly regular Board of Directors' meetings, we hold provisional Board of Directors' meetings as necessary to receive reports on regarding the status of decisions on important operations and performance, deliberate on measures, and supervise the status of work executed by each director. The structure of inside directors, who report to the President and Representative Director, consists of business directors and managing directors, and we give consideration to internal controls related to organizational management. Furthermore, outside directors monitor company management from a neutral standpoint or based on their expert perspective.
- To supplement the supervisory and monitoring functions of the Board of Directors, we have established a Nomination and Compensation Committee and have built a structure to ensure objective deliberation regarding the nomination of management personnel and decisions on compensation.

#### O Nomination and Compensation Committee (held provisionally as necessary)

Nomination and Compensation Committee deliberates on the Nomination of and compensation for directors, audit & supervisory board member, and executive officers, and issues opinions, reports, advice, and recommendations to the Board of Directors.

- The Audit & Supervisory Board is comprised of two standing auditors and two part-time auditors (of whom, three are outside auditors). In addition to monthly regular Audit & Supervisory Board meetings, we hold provisional Audit & Supervisory Board meetings as necessary. Furthermore, auditors attend Board of Directors' meetings and issues opinion statements as necessary.
- As of the end of June 2017, we have 12 executive officers involved in the execution of business. We established the Group Management Committee as the body in charge of deliberating important matters related to business execution, managing the process of Company and subsidiary performance, conducting information sharing necessary for the entire Group, and coordinating close-knit partnerships and dynamic strategic adjustments.

# O Group Management Committee (in principle, meets weekly)

Group Management Committee members include our President and Representative Director, executive directors, executive officers, subsidiary representative directors & presidents, among others.

• We have established appropriate group-wide internal controls and a risk management system to ensure the practicality of the decision-making process for entrusted matters related to business execution and to ensure the appropriateness of the status of operations. The Internal Audit Department, which is directly overseen by the representative director, conducts Group-wide business audits and compliance audits and has established a consultation desk run by an outside attorney who is independent of Group management to help prevent compliance infractions before they occur. Furthermore, the CSR Promotion Department was established to implement specific policies related to internal controls and risk management. This department creates an integrated risk management plan outlining matters such as core initiatives related to risk management and monitoring categories, and issues progress reports to the Board of Directors. We also established a CSR Committee with the President and Representative Director serving as committee chairman and consisting of Group directors and executive officers as committee members. This committee deliberates on important matters related to compliance system planning and management.

#### O The CSR Committee (in principle, meets quarterly)

The CSR Committee was established to ensure we fulfill our social responsibilities as a corporate group. The committee deliberates on matters such as risk management, compliance, information security, and social contributions, and issues reports to the Boards of Directors of the Company and our subsidiaries.

• We have established the "Basic Policy on Internal Controls Concerning Financial Reporting" and have built an evaluation system driven by the Financial Reporting Risk Management Committee with the goal of ensuring that internal controls concerning financial reporting function on both a company-wide level and on a local process level in accordance with evaluations of internal controls

related to the Financial Instruments & Exchange Act and financial reporting as well as audit standards.

O Financial Reporting Risk Management Committee

With the managing director serving as committee chairman, each year this committee conducts risk evaluations and decides on important matters related to the development and management of an internal control system for financial reporting.

Furthermore, in accordance with the provisions of Article 427, Paragraph 1 of the Companies Act, the Company concludes contracts limiting liability as defined under Article 423, Paragraph 1 of said law with directors (excluding executive directors), and audit & supervisory board members. The limit on damage liability set forth in these contracts shall be the liability limit prescribed in Article 425, Paragraph 1 of the Companies Act. Furthermore, the limit to liability shall be recognized only when the execution of duties by the director or audit & supervisory board member resulting in liability were conducted in good faith and did not constitute gross negligence.

#### 3. Reason for Selecting Current Corporate Governance System

As a company that has established an Audit & Supervisory Board, we have strengthened the monitoring and supervision functions of the Board of Directors by electing independent outside directors and establishing a Nomination and Compensation Committee. Furthermore, we focus on supporting the audit functions of audit & supervisory board members by enhancing the environment for and by selecting multiple independent outside audit & supervisory board members to support audit functions. The purpose of this system is to receive objective judgments concerning the status of our business operations from an outside perspective, ensure a high level of business transparency, and ensure the sufficient execution of business monitoring functions, thereby increasing the corporate value of our Group and sufficiently fulfilling our responsibilities regarding accountability.

# III Status of Policies Concerning Shareholders and other Parties with Interests

1. Status of Initiatives related to Improving the Substance of General Meeting of Shareholders and optimizing the Process of Exercising Voting Rights

	Supplemental information
Early delivery of General Meeting of Shareholders' convening notice	We send notices concerning the convening of the General Meeting of Shareholders at least 3 business days prior to the legally mandated deadline.
Setting dates for the General Meeting of Shareholders that avoids peak periods	Our fiscal year concludes in June and we hold the General Meeting of Shareholders is September, and to the extent possible set dates that are not concurrent with the General Meeting of Shareholders for other companies.
Exercising voting rights via electronic methods	We enable the exercising of voting rights via electronic methods.
Participation in electronic voting platform and other initiatives to improve the voting environment for institutional investors	We participate in the electronic voting platform.
Provision of meeting notice (summary) in English	We provide an English version of our meeting notice (summary).
Other	We publish our General Meeting of Shareholders notice (Japanese and English) on our website.

# 2. Status of IR Activities

	Supplemental information	Explanation provided directly by representative
Creation/publication of disclosure policy	We create and publish our disclosure policy.	
Holding regular conferences for individual investors	Scheduled to be held.	Yes
Holding regular conferences for analysts and institutional investors	Being held twice per year (at the publication of 2nd quarter earnings and annual accounting). We also regularly hold individual and group meetings with institutional investors and analysts.	Yes
Holding regular conferences for overseas investors	In addition to overseas IR, we provide presentations at conferences hosted by domestic and overseas securities firms. We also regularly hold individual and group meetings with overseas institutional investors and analysts.	Yes
Publication of IR materials on website	In addition to the regular publication of monthly materials, we also publish financial and IR materials such as financial information, timely disclosure materials, press releases, securities reports and quarterly reports, General Meeting of Shareholders materials, earnings conference materials, and materials related to our medium-term business plan.	
Establishment of IR department (manager)	The Communication and IR Department, which is overseen by the CFO, is in charge of IR.	

	Supplemental information
Internal regulations for respecting the position of stakeholders	<ul> <li>To ensure that we, as a corporate group that is trusted by society, work to build positive relationships with stakeholders and proactively contribute to society, our Group has outlined the "TechnoPro Group Code of Conduct" and we conduct honest corporate practices that focus on compliance. The "TechnoPro Group Code of Conduct" can be viewed our website.</li> <li>(http://www.technoproholdings.com/ir/management_policy/group_vision/#01-1)</li> <li>We also have outlined the "6 Promises of TechnoPro Group Employees". We conduct honest corporate practices by upholding and promoting these promises.</li> <li>"TechnoPro Group Six Core Commitments"</li> <li>1. Exercise Independence in Our Work Duties</li> <li>In all projects, we proactively engage in our duties define clear goals, and work aggressively to achieve them.</li> <li>2. Focus on More Than Just the Acquisition of Technical Abilities and Skills</li> <li>Guided by our vision of the ideal professional, we strive to grow as individuals through our day-to-day work while cultivating the knowledge and skills needed to achieve growth.</li> <li>3. Recognize the Importance of Communication and Sincerity</li> <li>We cultivate mutual understanding and trust through good communication and decisive action, while at the same time showing respect to everyone, regardless of position or occupation.</li> <li>4. Value Teamwork and Fulfill Our Responsibilities as Professionals</li> <li>We proactively seek out and engage in cooperation beyond our immediate team members to transcend business organizations and areas of responsibility, bringing together different ideas and expertise to achieve greater success.</li> <li>5. Provide Insight and Act Quickly to Support Our Clients and Contribute to Society</li> <li>Through constant observation of market and technical trends, we meet the everchanging needs of our clients and society as a whole, and provide swift solutions to guarantee client satisfaction.</li> <li>6. Practice Full and Thorough Compliance</li> </ul>
Promote environmental conservation activities, CSR activities, etc.	<ul> <li>We continue to work in full compliance of the Labor Standards Law, the Worker Dispatch Law, information security laws, and all other applicable laws and regulations, while developing strong trust-based relationships with our clients.</li> <li>We believe creating an environment in which engineers can play an active role beyond engineering and constructing an industrial infrastructure that can flexibly respond to changes in the market environment are how we as a Group can provide our greatest contribution to society. At the same time, our inherent responsibility as a corporate group and member of society is to prevent risks, reinforce compliance with the Labor Dispatch Act and other relevant laws, and promote environment conservation and social contribution activities.</li> <li>We established the CSR Committee as part of our CSR system for promoting internal partnerships. This committee overseas the drafting of CSR-related policies, the creation of internal systems, and enlightenment activities for directors and employees.</li> <li>In the field of environmental conservation, we are grounded in the assumption of sustainable business activities and sustainable development. With an understanding of the importance of the balance between business activities and the global environment, we have established the following as our Environmental Principles and Basic Environmental Policy, and through the implementation of these we aim to make proactive contributions to society.</li> <li>TechnoPro Group Environmental Principles</li> <li>The TechnoPro Group views the conservation of a sustainable environment for future generations to be a vital management issue. With this awareness, we proactively promote business activities that achieve balance with the environment and we encourage our directors and employees to undertake initiatives related to environmental issues as we strive to be good corporate citizen and contribute to an enriched 21st century society.</li> <li>The TechnoPro Group uses environmentally conscious d</li></ul>

	<ol> <li>TechnoPro Group Basic Environmental Policy</li> <li>Legal compliance: In addition to social norms, our Group complies with laws, regulations, rules, and environmental treaties consented to by the Group related to environmental conservation.</li> <li>Considerations related to the natural environment and the reduction of environmental risks We maintain an awareness of the resource reduction and environmental load caused by our business activities. Through the ingenuity of our executives and employees, we work towards resource conservation, energy reduction, resource recycling, waste reduction, and the prevention of environmental pollution and to reduce overall environmental risks to society.</li> <li>System We plan, decide on, and promote initiatives related to environmental conservation through our CSR committee, which is comprised of the Group's top management.</li> <li>Enlightenment: In addition to working to improve environmental awareness among directors and employees, we also promote participation in social contribution activities related to environmental conservation.</li> <li>Publication and promotion of environmental policy: In addition to promoting awareness of this policy within the Group, we also make this information available to the general public.</li> </ol>
Creation of policies related to information sharing for stakeholders	<ul> <li>We believe ensuring the accurate understanding and evaluation of our Group by all our stakeholders, including shareholders, business partnerbusiness partners, and employees, is vital to our company. In addition to legally mandated disclosures, we work to disseminate Group information by publishing information on our website and hosting conferences.</li> <li>Specifically, in the "TechnoPro Group Corporate Governance Guidelines", we outline the following concerning information disclosure and transparency.</li> <li>We determine policies concerning matters such as Group risk management, internal control systems, and legal compliance in accordance with the Companies Act and other applicable laws, and provide timely and appropriate disclosure.</li> <li>We comply with the Companies Act, the Financial Instruments and Exchange Act, and other applicable laws as well as applicable financial instrument exchange regulations to disclosure Policy and, in accordance with this policy, always provide honest disclosure from the perspective of shareholders and investors.</li> <li>We have established a system and means for information disclosure and work to foster trust-based relationships by enhancing communication with shareholders and investors.</li> </ul>
Other	<about diversity="" our="" policy=""> Our Group aims to achieve greater results by having directors and employees from diverse backgrounds demonstrate mutual respect for individuality while maximizing individual potential as professionals and also working as a team to benefit from the gathering of different ideas and skills. In light of this, we make decisions on recruitment, hiring, and promotions, etc., fairly based on competence, skills, roles and expectations, and character without consideration of nationality, gender, age, or whether or not the person has any physical disability. <policies and="" in="" initiatives="" of="" related="" the="" to="" utilization="" women="" workplace=""> As part of our efforts to maximize the potential of female employees, we strive to ensure workplace environment that welcomes women back after childbirth by offering systems such as childcare leave, childcare and nursing leave, and reduced work hours. Furthermore, with a current rate of full-time female employees of approximately 14%, we believe that increasing the ratio of female employees will also be vital to future efforts to select and foster future management and leadership. Of new graduate hires, we hire 36 female employees in FY2014, 63 in FY2015, 67 in FY2016, and 88 in FY2017. Moving forward, we will continue to evaluate systems that promote career advancement and incorporate the perspective of female employees. Furthermore, one female director we elected to further promote diversity and the utilization of women in the workplace was appointed to the position of outside director on September 29, 2016.</policies></about>

# **IV** Matters concerning Internal Control System, etc.

# 1. Basic Approach concerning Internal Control System and Status of Development

As a "system for ensuring work appropriateness" as defined in Companies Act Article 362, Paragraph 4, No. 6 and Article 100, Paragraph 1 and Paragraph 3 of the Companies Act Enforcement Regulations, we have established and implement the following "Internal Control System Basic Policy".

- 1. System for ensuring the execution of duties by directors and employees conforms to legal code and the Articles of Incorporation
- (1) To ensure work performed by directors and employees is in compliance with legal code and the Articles of Incorporation, and to ensure consistency in our corporate ethics (hereinafter, "compliance"), we have outlined the TechnoPro Group Code of Conduct. In addition to requiring that directors and employees be in compliance with this code of conduct, we also have drafted and implement "Compliance Regulations" to serve as a compliance structure through which we ascertain and resolve compliance issues.
- (2) We also established a CSR Committee with the President and Representative Director, the chief compliance officer, serving as committee chairman and consisting of Group directors and executive officers as committee members. This committee deliberates on important matters related to compliance system planning and management.
- (3) We have established an Internal Audit Department, which falls under the direct supervision of the President and Representative Director, and works to maintain and validate the operating status of internal controls as well as provide advice and recommendations towards improvements from the perspective of ensuring work efficacy, financial reporting reliability, and compliance.
- (4) Audit & supervisory board member, who serve as an independent body entrusted by shareholders, audit business operations by directors and monitor the status of compliance during the performance of duties by directors and employees.
- (5) We select independent outside directors and outside audit & supervisory board members to enhance our supervisory and audit structure designed to ensure the appropriateness of business operations conducted by directors.
- (6) To reinforce and improve compliance awareness, we provide continuous compliance education and training to directors and employees.
- (7) We have established a whistleblower system to promote the prevention and early discovery of compliance violations and to ensure rapid and efficient responses in the event of an incident. We also reflect feedback from employees involved in compliance in management decisions.
- (8) Upon discovery of a compliance violation, we take appropriate action, including cooperating with outside experts, based on rules outlined in the Compliance Regulations and the Whistleblower System Management Guidelines. Furthermore, we also have established and implemented punishment regulations for persons who conduct violations and others who conceal known violations.
- 2. System for the storage and management of information concerning business operations by directors
- (1) Appropriately create and store General Meeting of Shareholders' minutes, Board of Directors' meeting minutes, and other documents mandated by law.
- (2) Information related to decision-making at Board of Directors' meetings and other important meetings, information related to decisions by the President and Representative Director and other important decisions as well as financial, administrative, and compliance information, and information related to the executive of duties by directors must be recorded in document or electronic format as well as stored or destroyed in accordance with "Document Management Regulations" and "Document Storage Rules".
- (3) These documents should be converted to digital format and made into a database to establish a system that enables rapid document searches and browsing at any time by directors and audit & supervisory board members.
- 3. Regulations and other systems for managing risk of losses
- (1) The Board of Directors shall outline division of labor regulations, work authority regulations, decision-making standards, and other internal regulations to clarify work authority and responsibilities. Directors and employees shall conduct work operations within the scope of allocated rights and responsibilities to manage the risk of losses associated with their respective positions.
- (2) Draft corporate risk response regulations and risk management regulations to establish a system for communicating useful information related to assumed risks and a system for implementing emergency responses, and respond appropriately in accordance with these regulations in the event of an incident.
- (3) Provide continuous risk management education and training to directors and employees.
- (4) The Board of Directors shall conduct annual reviews to evaluate definitions of business risks and evaluate the risk management system.
- 4. System for ensuring efficient operations by directors
- (1) The Board of Directors monitors operations conducted by directors to ensure operations are efficient and appropriate. Furthermore, the Board of Directors ensures speedy decision making and efficient operations by having directors and employees comply with decision-making rules that prioritize importance as defined in the division of labor regulations, work authority regulations, and decision-making standards outlined by the Board of Directors.
- (2) The Board of Directors implements an executive officer system that allocates authority and responsibility over daily operations to executive directors, enabling directors to focus on strategic decision making and supervisory functions, thereby increasing business efficiency and strengthening business supervisory functions.
- (3) The Board of Directors drafts business plans that enable directors and employees to promote strategies and business policies in line with those plans. Furthermore, the Board of Directors should regularly validate the progress status for business plans to ensure efficient business operations.
- 5. System for ensuring appropriateness of operations of the corporate group consisting of TechnoPro and its subsidiaries
- (1) Our basic policy is to respect the autonomous management of subsidiaries while also assigning a director or executive officer to serve as a director on the board of the subsidiary in order to ensure appropriate management. Furthermore, in our Group Company Management Regulations, we manage subsidiaries by clarifying matters for approval and reporting.
- (2) The Board of Directors creates an integrated risk management system to achieve the centralized management of the diverse quantitative and qualitative risks facing the Group. Furthermore, the Whistleblower System, which is operated by the Internal Audit Department, CSR Promotion Department, and external experts, is applied to the entire Group.

- (3) Giving consideration to business operations, scope, and position within our Group, each subsidiary establishes an appropriate administrative department and partners with our administrative department and must establish and implement internal regulations that are equivalent to our own internal regulations.
- (4) Our Group uses the systems outlined in (1) through (3) above to ensure reporting on operations conducted by subsidiary directors, subsidiary risk management, efficiency in the execution of operations by subsidiary directors, and conformity with legal code and the Articles of Incorporation by subsidiary directors and employees.
- 6. Matters concerning relevant employees, matters concerning employee independence from directors, and matters concerning ensuring the efficiency of instructions by audit & supervisory board members to relevant employees when an audit & supervisory board member requests the designation of employees to serve as assistants
- (1) We have established the Audit & Supervisory Board Office as a department designated to exclusively assist the work of audit & supervisory board member and assign appropriate personnel as employees who exclusively assist with audit & supervisory board member operations.
- (2) Persons assigned to assist audit & supervisory board members are not allowed to serve in other departments and are not subject to orders or instructions of persons other than audit & supervisory board members. Furthermore, approval by the Audit & Supervisory Board shall be required for HR decisions related to that person, including reassignments, HR evaluations, and promotions/demotions. (3) Directors and employees shall cooperate on the creation of an audit environment that enables the smooth implementation of work by employees assisting audit & supervisory board member operations. This shall include accompanying audit & supervisory board of Directors' meetings and other vital meetings, and attending meetings for exchanging opinions with the President and Representative Director and the accounting auditor. Furthermore, employees assisting audit & supervisory board member operations from attorneys, certified public accountants, and other experts.
- 7. System related to reporting to audit & supervisory board members, system for ensuring persons submitting reports are not subjected to unfair treatment as a result of said reporting
- (1) To ascertain the decision-making process for important decisions and status of business operations, in addition to Board of Directors' meetings, audit & supervisory board members also may attend other important meetings and committee meetings.
- (2) Important documents related to major decisions shall be issued to auditors and, upon request, related documents and materials shall be provided immediately.
- (3) Audit & supervisory board members shall receive regular reports from the Internal Audit Department on audit plans and audit results as well as regular reports from the CSR Promotion Department on the status of the Whistleblower System operated by the CSR Promotion Department and external experts.
- (4) Directors and employees shall provide regular reports to audit & supervisory board members on the status of business, compliance, and other matters previously decided on with the audit & supervisory board members. If a request is received from an audit & supervisory board member for reporting on the status of business execution, or if directors and employees discover matters that could greatly impact the company, they must immediately report to audit & supervisory board members.
- (5) The directors and employees of subsidiaries shall report on matters prescribed by law and in internal regulations as well as matters about which a report is requested by audit & supervisory board members. Furthermore, reports shall be issued to our Management Planning Department, the department in charge of subsidiary administration. Audit & supervisory board members shall exchange information with subsidiary audit & supervisory board members at domestic Group company audit & supervisory board member networking meetings and the Management Planning Department shall provide immediate reports to Audit & Supervisory board members and the Audit & Supervisory Board to monitor the status of business operations by subsidiary directors and employees.
- (6) The Company shall outline internal regulations and make it known through education and training that the directors and employees of the Company and subsidiaries shall be able to report through the Whistleblowing System to ensure reporting without being subjected to unfair treatment during personnel evaluations, or being subjected to threats or other unfair actions.
- 8. Policies concerning the reimbursement of expenses incurred by audit & supervisory board members during the execution of audit duties, other systems for ensuring the effective implementation of audits by audit & supervisory board members
- (1) In addition to ensuring sufficient understanding of Audit Standards, directors are expected to sufficiently understand the importance and benefits of audit & supervisory board member audits and to create an environment suitable for audits.
- (2) Provide regular opportunities for audit & supervisory board members to exchange information and opinions with the President and Representative Director and with the accounting firm.
- (3) Audit & supervisory board members may, as they deem necessary, after consulting with the President and Representative Director, request that the Internal Audit Department cooperate with audits on certain matters. The Internal Audit Department shall maintain close collaboration with audit & supervisory board members and the Audit & Supervisory Board to contribute to efficient audits by the member. Audit & supervisory board members may also request cooperation on audits from the General Affairs Department, Accounting Department, and other departments as necessary.
- (4) As necessary, audit & supervisory board members may receive, at the expense of the Company, outside expert advice from independent advisors such as attorneys and certified public accountants.
- (5) The annual budget shall include projected expenses necessary for the execution of audit & supervisory board member duties. Furthermore, when an audit & supervisory board member submits a request for reimbursement of expenses paid in relation to the execution of audit & supervisory board member duties, excluding when it can be proven that said expenses were not necessary for the execution of said duties, the Company shall comply with reimbursement requests.

# 2. Basic Approach to the Elimination of Antisocial Forces and Status of Measures

Our Group has outlined the "Antisocial Force Response Regulations" and "Antisocial Force Response Manual". Designating the CSR Promotion Department as the department in charge, we have established and operate a system to eliminate any relations with antisocial forces.

For contracts with business partnerbusiness partners, we require the inclusion of an antisocial force elimination clause (clause stipulating the right to cancel a contract if it is determined that the opposing party is an antisocial force) in an agreement and as a requirement of memorandums and contracts. Furthermore, directors and employees are required to submit a pledge stating that they do not constitute an antisocial force and that they have no involvement with antisocial forces.

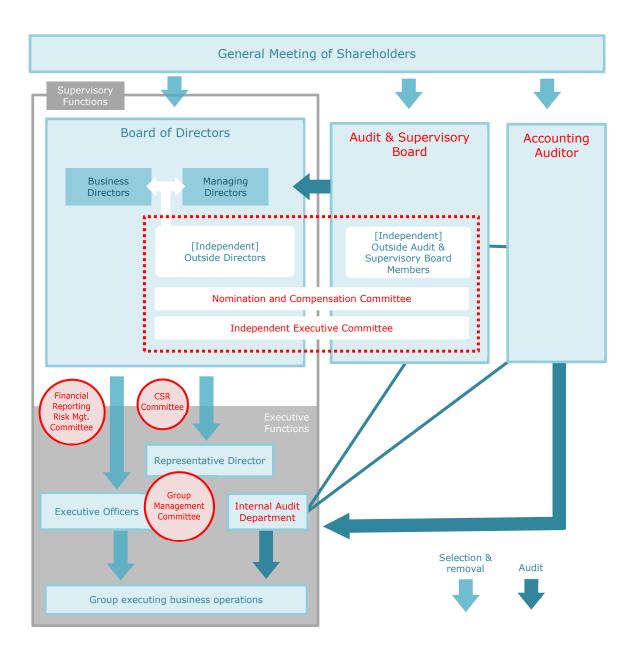
# V Other

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# 1. Incorporation of Measures to Prevent TOB

Incorporation of measures to prevent TOB None
Supplemental information concerning relevant items

2. Other Matters related to Corporate Governance System, etc.



# [Summary of timely information disclosure system (flow chart)]

## [Information on Decisions/Incidents]

